

Understand how SAI360 for BCM
solves buyer problems and
differentiates against competitors

Who are we?

SAI 360, a recognized leader of integrated risk management (IRM) solutions, BCM, Policy Management and Internal Audit Solutions

- SAI360 Named a Leader in 2021 Gartner Magic Quadrant

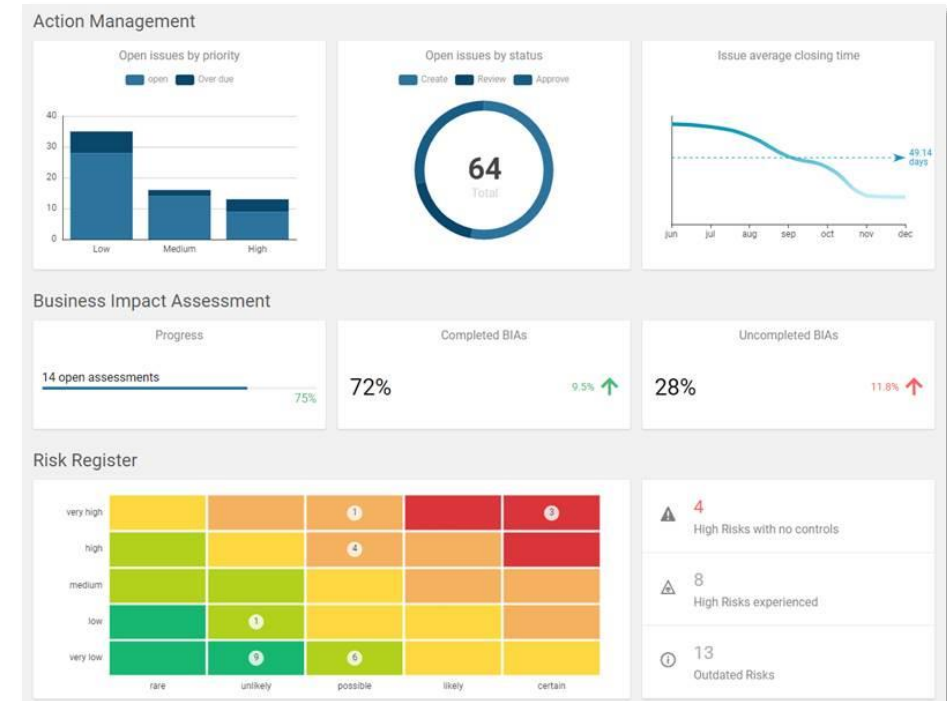


How we can help

SAI360 allows business continuity managers, crisis management teams and disaster recovery professions to work together to maintain a solid line of defense against uncertainty.

Configurable, scalable and sound, SAI360 provides best-in-class technology for all continuity activities, from initial planning stages all the way to full-scale tests and exercises to help you achieve true organizational resilience.

- Save time with automated processes and improved efficiency
- Greater organization buy-in with easy to use software that can be used by any stakeholder and shared globally
- Break down siloes by combining risk and continuity on one platform
- Reports and dashboards to regularly update executive board



Achieve Resilience with Risk & Continuity

**STOP THINKING ABOUT THE TOOL AND
START THINKING ABOUT THE RESULTS**

- Act now with crisis management & disaster recovery
- Automate and scale your program globally
- Get up and running in days with a FastStart implementation

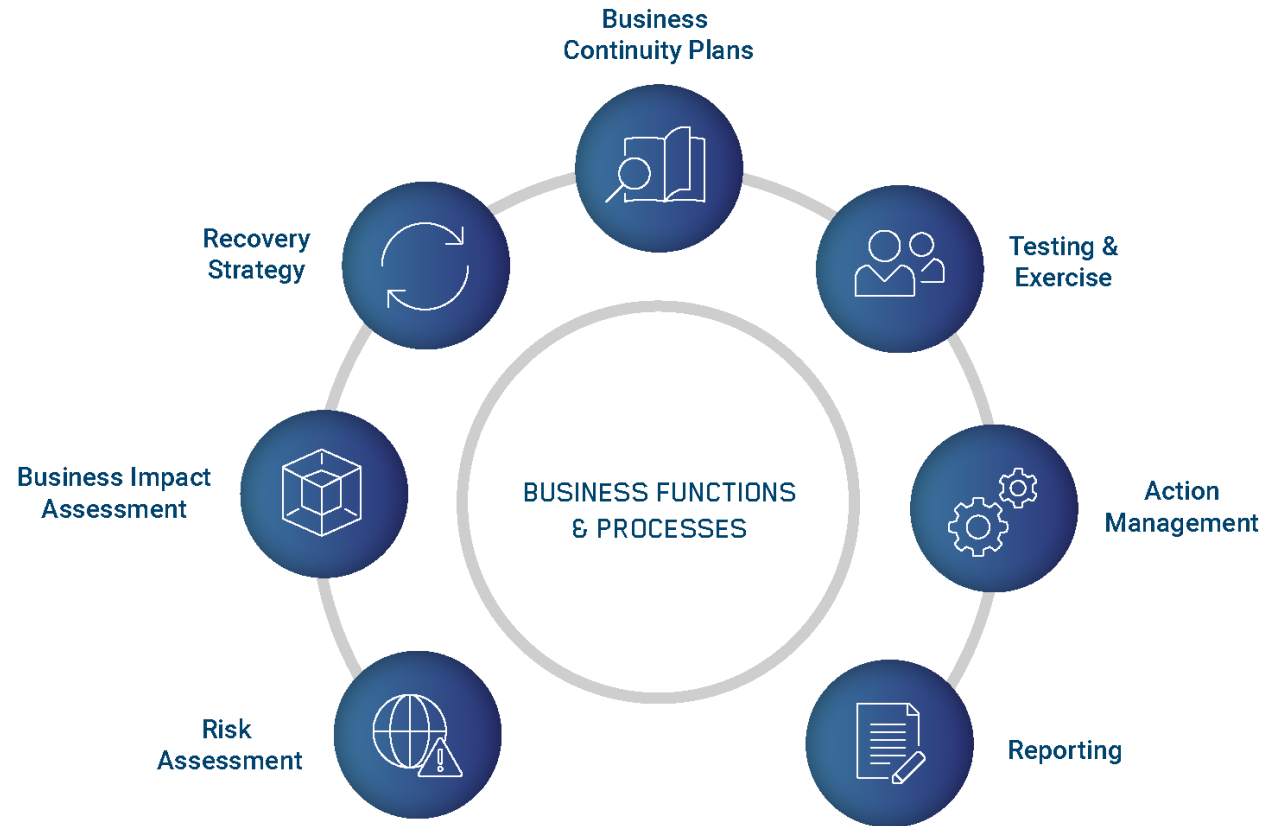


Key Benefits

CONFIGURED TO YOU	One code base with flexible hierarchies and configurable fields, forms, authorizations and reports.
BE UP & RUNNING IN DAYS	Configured, not built from scratch. We have shortened the deployment to days and weeks with our FastStart out-of-the-box solution that can still be configured to you.
RISK MANAGEMENT APPROACH TO BCM	By combining risk and recovery software, you are guaranteed full coverage by a platform designed to accommodate any organization's risk journey
BCP EXPERTISE BUILT-IN	Our software is built on our exclusive BCP Genome, a set of 107 criteria, to ensure compliance with relevant standards across multiple industries.
SCALE YOUR PROGRAM	The easy to use interface ensures that any member of your organization can input data into the solution.
POWERFUL WORKFLOWS	Save time with automated processes and multi-step conditional approval workflows to guide all tasks through the organization to resolution.
A GLOBAL SOLUTION	Your global teams will easily adopt the solution thanks to multi-lingual translation of labels and screens, compliance with local regulations and localization features like date format.
GET STAKEHOLDERS BUY-IN	Our easy to read and comprehensive executive and management dashboards give profound insight into the success of your business continuity program.

SAI360 BCM is the only platform that establishes a clear view of risk and recovery by enabling organizations to tie risk to recovery throughout the business continuity process.

- Establish a clear view of risk by mapping processes to your risk and control framework throughout the business continuity process.
- Eliminate redundancy with one risk language across data and terminology for clear understanding across teams.
- Report better insights and detailed analysis to management from one system of truth with common data



BCM Discovery Questions

1. What is the most time consuming part of your process currently?
2. How do you currently perform: BIA; Plan building; Exercises?
3. How do you generate reports that show results of your business continuity program today?
4. What is the process for engaging your co-workers into your business continuity program?
5. How do you stay up to date with the latest standards and regulations?
6. Describe a recent incident where you needed to recover from.
7. Describe how your team is set up today.
8. Tell me a story about your biggest challenge in your role.
9. Walk me through how you work with your Executive Board today?
10. What are your key objectives from the implementation and use of a BCM solution?

Key Takeaways

1. The BCM market is growing, especially the mid-market.
2. Enterprise and mid-market sized customers in highly regulated industries are the target customers.
3. SAI360 BCM is the only platform that enables organizations to tie risk to recovery by mapping their processes to their risk and control framework.